

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/2006	AND ENDING 12	/31/2006
<u></u>	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: First	Variable Capital	Services, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.C	). Box No.)	FIRM I.D. NO.
2801 Highway 280 South			
	(No. and Street)		
Birmingham	AL	•	35223
(City)	(State)	(2	Zip Code)
NAME AND TELEPHONE NUMBER OF PARTIES THOMAS R. Barrett	ERSON TO CONTACT I		ORT (205) 268-6705 (Area Code - Telephone Number)
P 400	OUNTANT IDENTI	· · · · · · · · · · · · · · · · · · ·	(Area Code - Telephone Number)
PricewaterhouseCoopers	(Name - if individual, state la	•	
1901 Sixth Avenue North, Suit	e 1600 Birmingha	m · Alabai	na 35203
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		EC. ME RECEI	DDO-
☑ Certified Public Accountant		SO HECE	67 1100E95
☐ Public Accountant		<< MAR 0 )	MAR 2 8 20
☐ Accountant not resident in Uni	ted States or any of its po	ossessions.	THOMSON
		CALLY COLCUE	FINANCIAL
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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#### OATH OR AFFIRMATION

Thomas R. Barrett	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial state. First Variable Capital Services, Inc.	
of December 31	20_06, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principa	l officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
	Thomas R. Barrett Signature
	Financial Operations Principal
Dit Die H	Title
Notary Public MY COMMISSION EXPIRES SEPTE	MBER 29, 201 <b>0</b>
This report ** contains (check all applicable boxes):	
(a) Facing Page.  (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or	
Statement of Changes in Liabilities Subordinated	to Claims of Creditors.
(g) Computation of Net Capital.	
<ul> <li>□ (h) Computation for Determination of Reserve Requi</li> <li>□ (i) Information Relating to the Possession or Control</li> </ul>	
	on of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Re	
	ted Statements of Financial Condition with respect to methods of
consolidation.	·
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	decimals and Compared to the state of the st
(n) A report describing any material inadequacies foun-	d to exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain porti	ions of this filing, see section 240.17a-5(e)(3).

First Variable Capital Services, Inc.

Financial Statements and Supplementary Information
Pursuant to SEC Rule 17a-5
For the Year Ended December 31, 2006
(Confidential Treatment Required)

# First Variable Capital Services, Inc. Index December 31, 2006

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#### Report of Independent Auditors

To the Board of Directors and Stockholder First Variable Capital Services, Inc.

In our opinion, the accompanying statement of financial condition and related statements of operations, stockholder's equity, and cash flows present fairly, in all material respects, the financial position of First Variable Capital Services, Inc. (the "Company") at December 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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February 28, 2007

## First Variable Capital Services, Inc. Statement of Financial Condition December 31, 2006

Assets		
Cash	\$	47,961
Due from affiliates	<u>.                                    </u>	6,087
Total assets	\$	54,048
Liabilities and Stockholder's Equity		····
Liabilities		
Due to affiliates		11,195
Total liabilities		11,195
Stockholder's equity		<del></del>
Common stock, without par value (stated value of \$1 per share;		
1,000 shares authorized, 100 shares issued and outstanding)		100
Additional paid-in capital		9,900
Retained earnings		32,853
Total stockholder's equity		42,853
Total liabilities and stockholder's equity	\$	54,048

# First Variable Capital Services, Inc. Statement of Operations Year Ended December 31, 2006

Revenue	
Commissions	\$ 271,725
Management fees	90,000
	361,725
Expenses	·
Commissions	271,725
Other expenses	58,015
·	<u>329,740</u>
Income before provision for income tax expense	31,985
Provision for income tax expense	<u>11,195</u>
Net income	\$ 20,790

## First Variable Capital Services, Inc. Statement of Stockholder's Equity Year Ended December 31, 2006

	 ommon Stock	F	lditional Paid-in Papital		Retained Earnings	 Total ckholder's Equity
Balance, December 31, 2005	\$ 100	\$	9,900	\$	12,063	\$ 22,063
Net income	 			_	20,790	 20,790
Balance, December 31, 2006	\$ 100	\$ .	9,900	\$	32,853	\$ 42,853

# First Variable Capital Services, Inc. Statement of Cash Flows Year Ended December 31, 2006

Cash flows from operating activities	
Net income	\$ 20,790
Adjustments to reconcile net income to net cash provided by operating activities	·
Change due from affiliates	3,153
Change due to affiliates	 8,732
Net cash provided by operating activities	32,675
Net increase in cash	 32,675
Cash	.,
Beginning of year	 15,286
End of year	\$ 47,961

### First Variable Capital Services, Inc. Notes to Financial Statements December 31, 2006

#### 1. General

First Variable Capital Services, Inc. (the "Company") is a wholly owned subsidiary of Protective Life Insurance Company ("PLICO"). The Company was previously owned by First Variable Life Insurance Company ("First Variable"). First Variable merged into PLICO in 2004. The Company is a registered broker-dealer with the Securities and Exchange Commission ("SEC") and is a member of the National Association of Securities Dealers, Inc., for the purpose of selling variable life insurance and variable annuity contracts.

#### 2. Significant Accounting Policies

#### Cash and Cash Equivalents

The Company considers all highly liquid debt instruments purchased with an original maturity date of three months or less to be cash equivalents.

#### **Recognition of Commission Income and Expense**

Commission income and expense are recognized when the sales of financial products are settled, which yields results which are materially the same as recognition on a trade-date basis.

#### **Management Fees**

The Company is compensated by PLICO for distribution services provided as the principal underwriter of certain variable annuity and variable life products. These fees are recognized when earned.

#### **Income Taxes**

The results of operations of the Company are included in the consolidated federal and state income tax returns of PLICO. The Company utilizes the asset and liability method in accordance with Statement of Financial Accounting Standards No. 109, *Accounting for Income Taxes*. Under a tax allocation agreement, PLICO allocates income tax expenses or credits based upon the pro rata contribution of taxable income or losses, which generally results in reporting income taxes as though the Company filed a separate tax return.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America and prevailing industry practices requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Related Parties

During 2006, the Company earned substantially all of its commissions from affiliated companies. The Company has significant transactions with PLICO. In accordance with an administrative services agreement, the Company receives management and administrative services from PLICO, including allocations for various overhead costs. The Company recognized \$55,800 of related expenses in 2006. In accordance with an underwriting agreement, the Company provides distribution services to PLICO in exchange for management fees. The Company recognized \$90,000 of related fees in 2006.

### First Variable Capital Services, Inc. Notes to Financial Statements December 31, 2006

#### 4. Income Taxes

There were no temporary differences at December 31, 2006 and, therefore, no resulting deferred tax assets or liabilities. The Company recognized \$11,195 of current income tax expense in 2006. This amount was accrued at December 31, 2006 in due to affiliates.

#### 5. Regulatory Requirements

As a registered broker-dealer in securities, the Company is subject to the SEC's Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined therein, shall not exceed 15 to 1. At December 31, 2006, the Company had net capital of \$36,766, which was \$31,766 in excess of its minimum required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was 0.3 to 1. The Company claims exemption from Rule 15c3-3 under Paragraph (k)(1).

#### 6. Commitments and Contingencies

A number of civil jury or arbitration verdicts have been returned against companies in the jurisdictions in which the Company does business involving sales practices of representatives, alleged misconduct, and other matters. Increasingly, these lawsuits have resulted in the awarding of substantial judgments against these companies that are disproportionate to the actual damages, including material amounts of punitive damages. In some states, juries or arbitrators have substantial discretion in awarding punitive damages which creates the potential for unpredictable material adverse judgments in any given punitive damage suit. The Company, like other brokers and dealers, in the ordinary course of business, is from time to time involved in such matters. Although the outcome of any such matters cannot be predicted with certainty, the Company believes that at the present time there are no pending or threatened matters that are reasonably likely to have a material adverse effect on the financial position, results of operations, or liquidity of the Company.

Supplementary Information

# First Variable Capital Services, Inc.

Computation of Net Capital Pursuant to Rule 15c3-1 of the Securities and Exchange Commission
As of December 31, 2006

As of December 31, 2006	Schedule I	
Net Capital		
Total stockholder's equity	\$ 42,853	
Deductions and/or charges	12,000	
Nonallowable receivables	(6,087)	
Net capital	36,766	
Minimum net capital requirement	5,000	
Excess net capital	\$ 31,766	
Aggregate indebtedness	\$ 11,195	
Ratio of aggregate indebtedness to net capital	0.3 to 1	

There were no material differences between the above computation of net capital pursuant to Rule 15c3-1 and that filed with the Company's unaudited December 31, 2006 FOCUS Report.

First Variable Capital Services, Inc.

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

As of December 31, 2006

Schedule II

#### EXEMPTION UNDER SECTION (k)(1) HAS BEEN CLAIMED

The Company is not required to file the above schedule as it has claimed exemption from the Securities and Exchange Commission Rule 15c3-3 (SEC Rule 15c3-3) under Paragraph (k)(1).

The Company has complied with the above exemptive provisions of SEC Rule 15c3-3.



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## Report of Independent Auditors on Internal Control Required By SEC Rule 17a-5

To the Board of Directors and Management First Variable Capital Services, Inc.

In planning and performing our audit of the financial statements of First Variable Capital Services, Inc. (the "Company") as of and for the year ended December 31, 2006, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the following:

1. The periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11);

2. The quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13; and

Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

 Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and

Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first, second, and third paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

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February 28, 2007

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